Giovanni Scacco

Business Communication

03/29/2025

Topic: trying to be part of the Risk Advisory project

Situation: end of internal company meeting where they introduced the project. Only three spots are available.

Pitch:

Hi Rafael, I heard you are looking for three people to work on the Risk Advisory project with Citi Bank, and I would like to apply for that position. As you know, I left Italy at 19 to come get my bachelor’s degree here in the US. I graduated in three years instead of four, in the meantime, my three languages spoken and my leadership skills helped me become captain of the soccer team. I went back to Italy for a role with the risk advisory team at Deloitte, where I helped save 20% of the cost of databases for the BPM bank in Milan, which led to the renewal of the contract with Deloitte and the consequent promotion of my manager. Now, at 22 years old, I am getting a master’s in business analytics at Baruch College and working on a project with FanDuel here at GeoComply, where I am analyzing issues with cybersecurity. With my analytical, leadership, and multitasking skills, I believe I can be part of this team, Rafael, and I believe that we can build something great together. Can we discuss this further?